



**DEPARTMENT OF THE ARMY**  
**OFFICE OF SMALL BUSINESS PROGRAMS**

BUILDING THE FUTURE OF THE ARMY THROUGH SMALL BUSINESS

**Women's Business Enterprise  
National Council  
National Conference and Business Fair**

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**AMERICA'S ARMY:  
THE STRENGTH OF THE NATION™**





# WHAT THE ARMY BUYS

## Army installations require the following services and supplies:

- Office supplies including computer hardware & software
- ADP and office equipment maintenance
- Laundry and dry cleaning services
- Food services
- Printing
- Education and training
- Minor Construction
- Grounds and Building maintenance
- Research and development in a variety of fields
- Special studies and analyses





# WHAT THE ARMY BUYS



## **AMC US Army Materiel Command (Redstone Arsenal, AL)**

*The Army's premier provider of materiel readiness*

- Combat systems
- Information systems

<http://www.amc.army.mil/amc/smlbus>



## **ACC US Army Contracting Command (Redstone Arsenal, AL)**

*Provides global contracting support to warfighters through the full spectrum of military operations*

- Installation level services and supplies
- Common use information technology, hardware, software, and services
- Mission support

<http://www.acc.army.mil/>





# WHAT THE ARMY BUYS



## **MICC Mission Installation Contracting Command (Ft. Sam Houston, TX)**

*Plans, integrates, awards, and administers contracts throughout the ARFORGEN Cycle supporting the Army Commands (ACOMs), Direct Reporting Units (DRUs), and other organizations*

- Installation Supplies & Services

<http://www.acc.army.mil/micc/>



## **ACE US Army Corps of Engineers (District of Columbia)**

*Provides engineering, construction management, and environmental services*

- Military/civil works construction projects
- Environmental projects

<http://www.hq.usace.army.mil/hqsb/>





# WHAT THE ARMY BUYS

## **NGB National Guard Bureau (Arlington, VA)**



*Formulates and administers programs for training, development and maintenance of the Army National Guard*

- Base operations
- Construction/environmental projects

<http://www.arng.army.mil/tools/contracting>

## **MEDCOM Medical Command (Ft. Sam Houston, TX)**



*Provides direction and planning for the Army healthcare services in conjunction with the office of the Surgeon General*

- Medical supplies and health care equipment
- Professional services

<http://www.armymedicine.army.mil/>





# WHAT THE ARMY BUYS

## **NCRCC National Capital Region Contracting Center (Alexandria, VA)**



*Establishes master contracts to acquire information technology products and services for the Army Enterprise*

- Information technology products and services
- Supplies and services for organizations in the national capital region

<http://www.acc.army.mil/contractingcenters/ncr/>

## **INSCOM US Army Intelligence & Security Command (Ft. Belvoir, VA)**



*Conducts dominant intelligence, security and information operations for military commanders and national decision makers.*

- Intelligence security information systems

<http://www.inscom.army.mil>





# WHAT THE ARMY BUYS



## **SMDC Space & Missile Defense Command (Redstone Arsenal, AL)**

*Conducts space and missile defense operations*

- Research and Development
- Engineering Support Services

<http://www.smdc.army.mil/>



## **MRMC US Army Medical Research & Materiel Command (Ft. Detrick, MD)**

*Provide medical knowledge and materiel lifecycle management to protect, treat and optimize Warfighter health and performance across the full spectrum of operations.*

- Medical Research

<http://www.mrmc.smallbusopps.army.mil/>





# WHAT THE ARMY BUYS



**ATEC US Army Test & Evaluation Command (Ft. Hood, TX)**  
*Plans, conducts and integrates developmental testing, independent operational testing, independent evaluations and assessments to provide essential information to soldiers and to acquisition decision makers*

- Development and operational testing of weapon systems

<http://www.atec.army.mil/>



**SDDC Military Surface Deployment & Distribution Command (Scott AFB, IL)**

*Provides global surface deployment command and control and distribution operations to meet national security objectives in peace and war*

- Travel services
- Transportation and storage of personal property

<http://www.sddc.army.mil>





# OSBP Web Portal: Sellingtoarmy.info

The screenshot displays the OSBP web portal interface. At the top, the header reads "Office of Small Business Programs" with the tagline "BUILDING THE FUTURE OF THE ARMY THROUGH SMALL BUSINESS". Below the header is a navigation menu with links for Home, Business Opps, Register, Tools, Locations, Login, and Search. A search bar is also present. On the left side, there is a sidebar with a "SELECT ARMY SMALL BUSINESS SPECIALISTS FOR" section, a map of the United States, and a search filter menu. The main content area features a "Welcome" message from Director Tracy Pison, a "Business Development Center" link, and a "2010 OSDBU Procurement Conference" announcement. Below this, there are sections for "News" and "Features", each with a list of articles and links. A "CALENDAR OF EVENTS" and "OSBP TEXT SITE" are also visible.

- Small Business Specialists & Buying Activities, click on “Locations”
- Click on “Women-Owned” then “Six tips for WOSBs”
- Tutorial: 13 Steps to doing business with the Army
- Legislation
- Event Calendar



*Questions?*



[www.sellingtoarmy.info](http://www.sellingtoarmy.info)

## Warrior Ethos

I will always place the mission first.

I will never accept defeat.

I will never quit.

I will never leave a fallen comrade.